

		INDUSTRY								Total	
		CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER		
STATE OF ECONOMY	EXCELLENT	Count % within INDUSTRY	3 7.9%	5 7.0%	4 8.5%	2 9.5%	1 5.6%	4 20.0%	0 .0%	10 6.3%	29 7.2%
	GOOD	Count % within INDUSTRY	33 86.8%	56 78.9%	38 80.9%	14 66.7%	15 83.3%	14 70.0%	18 66.7%	128 80.0%	316 78.6%
		ONLY FAIR	Count % within INDUSTRY	2 5.3%	10 14.1%	4 8.5%	1 4.8%	2 11.1%	2 10.0%	6 22.2%	20 12.5%
	POOR	Count % within INDUSTRY	0 .0%	0 .0%	1 2.1%	4 19.0%	0 .0%	0 .0%	2 7.4%	2 1.3%	9 2.2%
		NO OPINION	Count % within INDUSTRY	0 .0%	0 .0%	0 .0%	0 .0%	0 .0%	0 .0%	1 3.7%	0 .0%
	Total	Count % within INDUSTRY	38 100.0%	71 100.0%	47 100.0%	21 100.0%	18 100.0%	20 100.0%	27 100.0%	160 100.0%	402 100.0%

ISSUE - FED REG \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - FED REG	1	Count % within INDUSTRY	13 34.2%	11 15.7%	6 13.3%	1 5.0%	1 5.6%	1 5.0%	1 3.6%	19 12.0%	53 13.4%
	2	Count % within INDUSTRY	3 7.9%	6 8.6%	0 .0%	1 5.0%	1 5.6%	1 5.0%	0 .0%	16 10.1%	28 7.1%
	3	Count % within INDUSTRY	2 5.3%	5 7.1%	2 4.4%	0 .0%	0 .0%	1 5.0%	0 .0%	13 8.2%	23 5.8%
	4	Count % within INDUSTRY	4 10.5%	9 12.9%	9 20.0%	1 5.0%	4 22.2%	2 10.0%	2 7.1%	5 3.2%	36 9.1%
	5	Count % within INDUSTRY	4 10.5%	12 17.1%	8 17.8%	1 5.0%	3 16.7%	3 15.0%	5 17.9%	39 24.7%	75 18.9%
	6	Count % within INDUSTRY	2 5.3%	10 14.3%	1 2.2%	2 10.0%	0 .0%	3 15.0%	2 7.1%	12 7.6%	32 8.1%
	7	Count % within INDUSTRY	2 5.3%	4 5.7%	14 31.1%	1 5.0%	1 5.6%	1 5.0%	2 7.1%	13 8.2%	38 9.6%
	8	Count % within INDUSTRY	3 7.9%	6 8.6%	4 8.9%	7 35.0%	4 22.2%	4 20.0%	2 7.1%	15 9.5%	45 11.3%
	9	Count % within INDUSTRY	2 5.3%	2 2.9%	0 .0%	1 5.0%	3 16.7%	1 5.0%	5 17.9%	9 5.7%	23 5.8%
	10	Count % within INDUSTRY	3 7.9%	5 7.1%	1 2.2%	5 25.0%	1 5.6%	3 15.0%	9 32.1%	17 10.8%	44 11.1%
Total			38 100.0%	70 100.0%	45 100.0%	20 100.0%	18 100.0%	20 100.0%	28 100.0%	158 100.0%	397 100.0%

ISSUE - STATE REG \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - STATE REG	1	Count % within INDUSTRY	11 28.2%	14 19.7%	6 13.0%	0 .0%	1 5.3%	1 5.3%	1 3.7%	19 11.9%	53 13.2%
	2	Count % within INDUSTRY	2 5.1%	12 16.9%	1 2.2%	1 4.8%	1 5.3%	3 15.8%	1 3.7%	13 8.2%	34 8.5%
	3	Count % within INDUSTRY	1 2.6%	5 7.0%	1 2.2%	2 9.5%	4 21.1%	0 .0%	1 3.7%	18 11.3%	32 8.0%
	4	Count % within INDUSTRY	2 5.1%	12 16.9%	5 10.9%	0 .0%	1 5.3%	2 10.5%	1 3.7%	8 5.0%	31 7.7%
	5	Count % within INDUSTRY	6 15.4%	8 11.3%	11 23.9%	3 14.3%	3 15.8%	4 21.1%	4 14.8%	37 23.3%	76 19.0%
	6	Count % within INDUSTRY	2 5.1%	5 7.0%	7 15.2%	0 .0%	0 .0%	2 10.5%	6 22.2%	11 6.9%	33 8.2%
	7	Count % within INDUSTRY	4 10.3%	2 2.8%	9 19.6%	4 19.0%	4 21.1%	1 5.3%	5 18.5%	16 10.1%	45 11.2%
	8	Count % within INDUSTRY	6 15.4%	4 5.6%	3 6.5%	4 19.0%	2 10.5%	2 10.5%	0 .0%	11 6.9%	32 8.0%
	9	Count % within INDUSTRY	0 .0%	1 1.4%	2 4.3%	1 4.8%	2 10.5%	1 5.3%	4 14.8%	9 5.7%	20 5.0%
	10	Count % within INDUSTRY	5 12.8%	8 11.3%	1 2.2%	6 28.6%	1 5.3%	3 15.8%	4 14.8%	17 10.7%	45 11.2%
Total			39 100.0%	71 100.0%	46 100.0%	21 100.0%	19 100.0%	19 100.0%	27 100.0%	159 100.0%	401 100.0%

ISSUE - ECON UNCERTAINTY \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - ECON UNCERTAINTY	1	Count % within INDUSTRY	9 23.7%	4 5.6%	1 2.1%	2 9.5%	1 5.3%	2 10.0%	4 14.8%	7 4.4%	30 7.4%
	2	Count % within INDUSTRY	0 .0%	3 4.2%	4 8.3%	2 9.5%	1 5.3%	1 5.0%	0 .0%	7 4.4%	18 4.5%
	3	Count % within INDUSTRY	1 2.6%	18 25.4%	7 14.6%	1 4.8%	1 5.3%	2 10.0%	3 11.1%	20 12.6%	53 13.2%
	4	Count % within INDUSTRY	6 15.8%	5 7.0%	3 6.3%	1 4.8%	2 10.5%	1 5.0%	3 11.1%	12 7.5%	33 8.2%
	5	Count % within INDUSTRY	6 15.8%	18 25.4%	9 18.8%	6 28.6%	7 36.8%	4 20.0%	9 33.3%	37 23.3%	96 23.8%
	6	Count % within INDUSTRY	3 7.9%	9 12.7%	5 10.4%	2 9.5%	1 5.3%	2 10.0%	0 .0%	20 12.6%	42 10.4%
	7	Count % within INDUSTRY	2 5.3%	10 14.1%	4 8.3%	2 9.5%	1 5.3%	3 15.0%	5 18.5%	14 8.8%	41 10.2%
	8	Count % within INDUSTRY	9 23.7%	2 2.8%	5 10.4%	0 .0%	4 21.1%	5 25.0%	0 .0%	17 10.7%	42 10.4%
	9	Count % within INDUSTRY	2 5.3%	0 .0%	6 12.5%	0 .0%	1 5.3%	0 .0%	1 3.7%	6 3.8%	16 4.0%
	10	Count % within INDUSTRY	0 .0%	2 2.8%	4 8.3%	5 23.8%	0 .0%	0 .0%	2 7.4%	19 11.9%	32 7.9%
Total			38 100.0%	71 100.0%	48 100.0%	21 100.0%	19 100.0%	20 100.0%	27 100.0%	159 100.0%	403 100.0%

ISSUE - WORKFORCE \* INDUSTRY Crosstabulation

			INDUSTRY							Total	
			CONSTRUCTIO N	MANUFACTURI NG	RETAIL	TRANS- WAREHOUSING	FINANCE-INS	PROFESSIONA L-TECHNICAL	HEALTHCARE		OTHER
ISSUE - WORKFORCE	1	Count % within INDUSTRY	1 2.6%	9 12.5%	9 18.8%	3 15.0%	1 5.6%	2 10.5%	3 10.7%	19 11.9%	47 11.7%
	2	Count % within INDUSTRY	3 7.7%	1 1.4%	3 6.3%	2 10.0%	3 16.7%	0 .0%	1 3.6%	13 8.2%	26 6.5%
	3	Count % within INDUSTRY	1 2.6%	0 .0%	1 2.1%	1 5.0%	0 .0%	2 10.5%	1 3.6%	8 5.0%	14 3.5%
	4	Count % within INDUSTRY	0 .0%	6 8.3%	4 8.3%	0 .0%	2 11.1%	0 .0%	3 10.7%	3 1.9%	18 4.5%
	5	Count % within INDUSTRY	9 23.1%	6 8.3%	6 12.5%	2 10.0%	1 5.6%	3 15.8%	9 32.1%	42 26.4%	78 19.4%
	6	Count % within INDUSTRY	3 7.7%	10 13.9%	5 10.4%	1 5.0%	3 16.7%	1 5.3%	2 7.1%	13 8.2%	38 9.4%
	7	Count % within INDUSTRY	2 5.1%	7 9.7%	4 8.3%	0 .0%	3 16.7%	5 26.3%	4 14.3%	17 10.7%	42 10.4%
	8	Count % within INDUSTRY	6 15.4%	11 15.3%	7 14.6%	1 5.0%	2 11.1%	3 15.8%	3 10.7%	18 11.3%	51 12.7%
	9	Count % within INDUSTRY	3 7.7%	12 16.7%	4 8.3%	3 15.0%	3 16.7%	1 5.3%	1 3.6%	15 9.4%	42 10.4%
	10	Count % within INDUSTRY	11 28.2%	10 13.9%	5 10.4%	7 35.0%	0 .0%	2 10.5%	1 3.6%	11 6.9%	47 11.7%
Total			39 100.0%	72 100.0%	48 100.0%	20 100.0%	18 100.0%	19 100.0%	28 100.0%	159 100.0%	403 100.0%

ISSUE - ENERGY COSTS \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - ENERGY COSTS	1	Count % within INDUSTRY	3 7.9%	3 4.2%	5 11.1%	2 10.0%	1 5.6%	1 4.5%	3 10.0%	21 13.2%	39 9.7%
	2	Count % within INDUSTRY	3 7.9%	2 2.8%	1 2.2%	1 5.0%	3 16.7%	4 18.2%	7 23.3%	13 8.2%	34 8.4%
	3	Count % within INDUSTRY	1 2.6%	8 11.3%	2 4.4%	0 .0%	0 .0%	1 4.5%	5 16.7%	11 6.9%	28 6.9%
	4	Count % within INDUSTRY	4 10.5%	12 16.9%	6 13.3%	1 5.0%	1 5.6%	1 4.5%	4 13.3%	3 1.9%	32 7.9%
	5	Count % within INDUSTRY	11 28.9%	12 16.9%	10 22.2%	2 10.0%	4 22.2%	5 22.7%	5 16.7%	31 19.5%	80 19.9%
	6	Count % within INDUSTRY	5 13.2%	12 16.9%	4 8.9%	6 30.0%	2 11.1%	1 4.5%	2 6.7%	24 15.1%	56 13.9%
	7	Count % within INDUSTRY	1 2.6%	4 5.6%	11 24.4%	4 20.0%	1 5.6%	1 4.5%	1 3.3%	6 3.8%	29 7.2%
	8	Count % within INDUSTRY	2 5.3%	2 2.8%	4 8.9%	0 .0%	1 5.6%	0 .0%	0 .0%	15 9.4%	24 6.0%
	9	Count % within INDUSTRY	0 .0%	1 1.4%	2 4.4%	1 5.0%	2 11.1%	4 18.2%	1 3.3%	8 5.0%	19 4.7%
	10	Count % within INDUSTRY	8 21.1%	15 21.1%	0 .0%	3 15.0%	3 16.7%	4 18.2%	2 6.7%	27 17.0%	62 15.4%
Total			38 100.0%	71 100.0%	45 100.0%	20 100.0%	18 100.0%	22 100.0%	30 100.0%	159 100.0%	403 100.0%

ISSUE - COMPETITION \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - COMPETITION	1	Count % within INDUSTRY	6 15.8%	9 12.9%	8 17.4%	2 10.0%	2 10.0%	2 10.0%	2 7.1%	24 15.0%	55 13.7%
	2	Count % within INDUSTRY	2 5.3%	4 5.7%	1 2.2%	2 10.0%	1 5.0%	1 5.0%	4 14.3%	17 10.6%	32 8.0%
	3	Count % within INDUSTRY	1 2.6%	9 12.9%	5 10.9%	3 15.0%	1 5.0%	2 10.0%	3 10.7%	10 6.3%	34 8.5%
	4	Count % within INDUSTRY	2 5.3%	13 18.6%	2 4.3%	0 .0%	1 5.0%	2 10.0%	2 7.1%	8 5.0%	30 7.5%
	5	Count % within INDUSTRY	7 18.4%	14 20.0%	8 17.4%	2 10.0%	4 20.0%	2 10.0%	2 7.1%	42 26.3%	81 20.1%
	6	Count % within INDUSTRY	3 7.9%	3 4.3%	7 15.2%	1 5.0%	2 10.0%	2 10.0%	2 7.1%	15 9.4%	35 8.7%
	7	Count % within INDUSTRY	4 10.5%	9 12.9%	12 26.1%	3 15.0%	2 10.0%	2 10.0%	2 7.1%	11 6.9%	45 11.2%
	8	Count % within INDUSTRY	9 23.7%	2 2.9%	2 4.3%	0 .0%	4 20.0%	1 5.0%	1 3.6%	8 5.0%	27 6.7%
	9	Count % within INDUSTRY	1 2.6%	2 2.9%	0 .0%	1 5.0%	3 15.0%	2 10.0%	1 3.6%	11 6.9%	21 5.2%
	10	Count % within INDUSTRY	3 7.9%	5 7.1%	1 2.2%	6 30.0%	0 .0%	4 20.0%	9 32.1%	14 8.8%	42 10.4%
Total		Count % within INDUSTRY	38 100.0%	70 100.0%	46 100.0%	20 100.0%	20 100.0%	20 100.0%	28 100.0%	160 100.0%	402 100.0%

## ISSUE - HEALTHCARE \* INDUSTRY Crosstabulation

[illegible]



ISSUE - EMP. BENEFITS \* INDUSTRY Crosstabulation

			INDUSTRY							Total	
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE		OTHER
ISSUE - EMP. BENEFITS	1	Count	7	2	5	2	0	2	2	13	33
		% within INDUSTRY	18.4%	2.8%	11.1%	9.5%	.0%	10.5%	6.9%	8.1%	8.2%
	2	Count	0	2	2	2	1	1	2	11	21
		% within INDUSTRY	.0%	2.8%	4.4%	9.5%	5.6%	5.3%	6.9%	6.9%	5.2%
	3	Count	1	7	2	1	1	2	1	13	28
		% within INDUSTRY	2.6%	9.9%	4.4%	4.8%	5.6%	10.5%	3.4%	8.1%	7.0%
	4	Count	2	4	2	2	0	0	0	7	17
		% within INDUSTRY	5.3%	5.6%	4.4%	9.5%	.0%	.0%	.0%	4.4%	4.2%
	5	Count	11	26	5	5	3	4	5	37	96
		% within INDUSTRY	28.9%	36.6%	11.1%	23.8%	16.7%	21.1%	17.2%	23.1%	23.9%
	6	Count	2	6	4	1	2	2	6	18	41
	% within INDUSTRY	5.3%	8.5%	8.9%	4.8%	11.1%	10.5%	20.7%	11.3%	10.2%	
7	Count	6	6	3	0	7	4	1	23	50	
	% within INDUSTRY	15.8%	8.5%	6.7%	.0%	38.9%	21.1%	3.4%	14.4%	12.5%	
8	Count	6	8	15	2	2	0	2	12	47	
	% within INDUSTRY	15.8%	11.3%	33.3%	9.5%	11.1%	.0%	6.9%	7.5%	11.7%	
9	Count	3	7	1	1	1	2	0	9	24	
	% within INDUSTRY	7.9%	9.9%	2.2%	4.8%	5.6%	10.5%	.0%	5.6%	6.0%	
10	Count	0	3	6	5	1	2	10	17	44	
	% within INDUSTRY	.0%	4.2%	13.3%	23.8%	5.6%	10.5%	34.5%	10.6%	11.0%	
Total			38	71	45	21	18	19	29	160	401
			Count								
			% within INDUSTRY								

ISSUE - PRODUCTIVITY \* INDUSTRY Crosstabulation

			INDUSTRY							Total	
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE		OTHER
ISSUE - PRODUCTIVITY	1	Count % within INDUSTRY	2 5.4%	8 11.0%	9 20.5%	5 23.8%	3 16.7%	2 10.0%	3 10.3%	28 17.6%	60 15.0%
	2	Count % within INDUSTRY	3 8.1%	4 5.5%	6 13.6%	1 4.8%	0 .0%	0 .0%	3 10.3%	9 5.7%	26 6.5%
	3	Count % within INDUSTRY	0 .0%	3 4.1%	1 2.3%	2 9.5%	0 .0%	2 10.0%	4 13.8%	9 5.7%	21 5.2%
	4	Count % within INDUSTRY	2 5.4%	9 12.3%	4 9.1%	1 4.8%	1 5.6%	1 5.0%	0 .0%	8 5.0%	26 6.5%
	5	Count % within INDUSTRY	8 21.6%	15 20.5%	5 11.4%	4 19.0%	3 16.7%	4 20.0%	8 27.6%	38 23.9%	85 21.2%
	6	Count % within INDUSTRY	1 2.7%	9 12.3%	3 6.8%	1 4.8%	2 11.1%	3 15.0%	3 10.3%	15 9.4%	37 9.2%
	7	Count % within INDUSTRY	0 .0%	9 12.3%	10 22.7%	0 .0%	4 22.2%	2 10.0%	5 17.2%	18 11.3%	48 12.0%
	8	Count % within INDUSTRY	5 13.5%	11 15.1%	5 11.4%	2 9.5%	3 16.7%	5 25.0%	3 10.3%	12 7.5%	46 11.5%
	9	Count % within INDUSTRY	5 13.5%	3 4.1%	0 .0%	0 .0%	2 11.1%	0 .0%	0 .0%	10 6.3%	20 5.0%
	10	Count % within INDUSTRY	11 29.7%	2 2.7%	1 2.3%	5 23.8%	0 .0%	1 5.0%	0 .0%	12 7.5%	32 8.0%
	Total	Count % within INDUSTRY	37 100.0%	73 100.0%	44 100.0%	21 100.0%	18 100.0%	20 100.0%	29 100.0%	159 100.0%	401 100.0%

ISSUE - DATA SECURITY \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTIO N	MANUFACTURI NG	RETAIL	TRANS- WAREHOUSING	FINANCE-INS	PROFESSIONA L-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - DATA SECURITY	1	Count % within INDUSTRY	5 12.8%	1 1.4%	4 8.9%	5 23.8%	0 .0%	0 .0%	2 7.4%	21 13.1%	38 9.4%
	2	Count % within INDUSTRY	0 .0%	8 10.8%	3 6.7%	2 9.5%	0 .0%	1 5.0%	4 14.8%	10 6.3%	28 6.9%
	3	Count % within INDUSTRY	2 5.1%	7 9.5%	1 2.2%	1 4.8%	1 5.6%	0 .0%	3 11.1%	20 12.5%	35 8.7%
	4	Count % within INDUSTRY	1 2.6%	3 4.1%	2 4.4%	1 4.8%	0 .0%	0 .0%	1 3.7%	4 2.5%	12 3.0%
	5	Count % within INDUSTRY	8 20.5%	20 27.0%	10 22.2%	2 9.5%	4 22.2%	2 10.0%	6 22.2%	40 25.0%	92 22.8%
	6	Count % within INDUSTRY	6 15.4%	11 14.9%	6 13.3%	5 23.8%	1 5.6%	2 10.0%	3 11.1%	10 6.3%	44 10.9%
	7	Count % within INDUSTRY	5 12.8%	6 8.1%	4 8.9%	0 .0%	4 22.2%	5 25.0%	4 14.8%	9 5.6%	37 9.2%
	8	Count % within INDUSTRY	1 2.6%	11 14.9%	11 24.4%	1 4.8%	5 27.8%	5 25.0%	3 11.1%	26 16.3%	63 15.6%
	9	Count % within INDUSTRY	9 23.1%	4 5.4%	2 4.4%	0 .0%	1 5.6%	3 15.0%	0 .0%	6 3.8%	25 6.2%
	10	Count % within INDUSTRY	2 5.1%	3 4.1%	2 4.4%	4 19.0%	2 11.1%	2 10.0%	1 3.7%	14 8.8%	30 7.4%
Total			39 100.0%	74 100.0%	45 100.0%	21 100.0%	18 100.0%	20 100.0%	27 100.0%	160 100.0%	404 100.0%

ISSUE - GLOBAL TRADE \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - GLOBAL TRADE	1	Count % within INDUSTRY	17 44.7%	12 16.9%	8 17.4%	10 47.6%	4 20.0%	5 26.3%	5 17.9%	49 30.4%	110 27.2%
	2	Count % within INDUSTRY	3 7.9%	11 15.5%	8 17.4%	3 14.3%	1 5.0%	1 5.3%	7 25.0%	13 8.1%	47 11.6%
	3	Count % within INDUSTRY	4 10.5%	5 7.0%	4 8.7%	1 4.8%	3 15.0%	0 .0%	4 14.3%	18 11.2%	39 9.7%
	4	Count % within INDUSTRY	5 13.2%	2 2.8%	3 6.5%	0 .0%	2 10.0%	1 5.3%	0 .0%	4 2.5%	17 4.2%
	5	Count % within INDUSTRY	2 5.3%	17 23.9%	10 21.7%	4 19.0%	7 35.0%	7 36.8%	10 35.7%	43 26.7%	100 24.8%
	6	Count % within INDUSTRY	1 2.6%	3 4.2%	5 10.9%	0 .0%	1 5.0%	1 5.3%	0 .0%	9 5.6%	20 5.0%
	7	Count % within INDUSTRY	2 5.3%	10 14.1%	0 .0%	2 9.5%	1 5.0%	1 5.3%	0 .0%	9 5.6%	25 6.2%
	8	Count % within INDUSTRY	2 5.3%	8 11.3%	6 13.0%	1 4.8%	1 5.0%	3 15.8%	0 .0%	7 4.3%	28 6.9%
	9	Count % within INDUSTRY	2 5.3%	1 1.4%	0 .0%	0 .0%	0 .0%	0 .0%	2 7.1%	5 3.1%	10 2.5%
	10	Count % within INDUSTRY	0 .0%	2 2.8%	2 4.3%	0 .0%	0 .0%	0 .0%	0 .0%	4 2.5%	8 2.0%
Total			38 100.0%	71 100.0%	46 100.0%	21 100.0%	20 100.0%	19 100.0%	28 100.0%	161 100.0%	404 100.0%

## ISSUE - RISING WAGES \* INDUSTRY Crosstabulation

			INDUSTRY							Total	
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE		OTHER
ISSUE - RISING WAGES	1	Count % within INDUSTRY	8 21.1%	12 16.4%	6 12.8%	3 13.6%	1 5.0%	3 15.0%	1 3.6%	18 11.4%	52 12.8%
	2	Count % within INDUSTRY	1 2.6%	2 2.7%	7 14.9%	1 4.5%	1 5.0%	3 15.0%	1 3.6%	18 11.4%	34 8.4%
	3	Count % within INDUSTRY	2 5.3%	3 4.1%	4 8.5%	0 .0%	1 5.0%	1 5.0%	4 14.3%	7 4.4%	22 5.4%
	4	Count % within INDUSTRY	3 7.9%	0 .0%	3 6.4%	0 .0%	3 15.0%	1 5.0%	3 10.7%	14 8.9%	27 6.7%
	5	Count % within INDUSTRY	10 26.3%	17 23.3%	5 10.6%	6 27.3%	4 20.0%	4 20.0%	7 25.0%	39 24.7%	92 22.7%
	6	Count % within INDUSTRY	0 .0%	17 23.3%	10 21.3%	5 22.7%	4 20.0%	3 15.0%	8 28.6%	14 8.9%	61 15.0%
	7	Count % within INDUSTRY	8 21.1%	11 15.1%	7 14.9%	1 4.5%	3 15.0%	3 15.0%	1 3.6%	12 7.6%	46 11.3%
	8	Count % within INDUSTRY	1 2.6%	5 6.8%	0 .0%	2 9.1%	1 5.0%	1 5.0%	3 10.7%	16 10.1%	29 7.1%
	9	Count % within INDUSTRY	3 7.9%	4 5.5%	0 .0%	0 .0%	1 5.0%	0 .0%	0 .0%	10 6.3%	18 4.4%
	10	Count % within INDUSTRY	2 5.3%	2 2.7%	5 10.6%	4 18.2%	1 5.0%	1 5.0%	0 .0%	10 6.3%	25 6.2%
	Total	Count % within INDUSTRY	38 100.0%	73 100.0%	47 100.0%	22 100.0%	20 100.0%	20 100.0%	28 100.0%	158 100.0%	406 100.0%

ISSUE - POLITICAL ENVIRONMENT \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - POLITICAL ENVIRONMENT	1	Count % within INDUSTRY	5 13.2%	19 27.1%	7 15.2%	1 4.8%	2 10.5%	3 15.0%	3 10.7%	23 14.6%	63 15.8%
	2	Count % within INDUSTRY	3 7.9%	3 4.3%	2 4.3%	1 4.8%	1 5.3%	2 10.0%	0 .0%	5 3.2%	17 4.3%
	3	Count % within INDUSTRY	3 7.9%	5 7.1%	7 15.2%	1 4.8%	1 5.3%	1 5.0%	5 17.9%	14 8.9%	37 9.3%
	4	Count % within INDUSTRY	3 7.9%	7 10.0%	2 4.3%	1 4.8%	1 5.3%	1 5.0%	2 7.1%	12 7.6%	29 7.2%
	5	Count % within INDUSTRY	9 23.7%	22 31.4%	6 13.0%	5 23.8%	4 21.1%	4 20.0%	6 21.4%	53 33.5%	109 27.3%
	6	Count % within INDUSTRY	2 5.3%	6 8.6%	7 15.2%	1 4.8%	5 26.3%	6 30.0%	2 7.1%	14 8.9%	43 10.8%
	7	Count % within INDUSTRY	7 18.4%	2 2.9%	4 8.7%	2 9.5%	2 10.5%	1 5.0%	5 17.9%	11 7.0%	34 8.5%
	8	Count % within INDUSTRY	2 5.3%	2 2.9%	8 17.4%	1 4.8%	2 10.5%	2 10.0%	2 7.1%	13 8.2%	32 8.0%
	9	Count % within INDUSTRY	2 5.3%	2 2.9%	2 4.3%	0 .0%	1 5.3%	0 .0%	1 3.6%	4 2.5%	12 3.0%
	10	Count % within INDUSTRY	2 5.3%	2 2.9%	1 2.2%	8 38.1%	0 .0%	0 .0%	2 7.1%	9 5.7%	24 6.0%
Total		Count % within INDUSTRY	38 100.0%	70 100.0%	46 100.0%	21 100.0%	19 100.0%	20 100.0%	28 100.0%	158 100.0%	400 100.0%

ISSUE - TECH CHANGES \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - TECH CHANGES	1	Count % within INDUSTRY	7 17.9%	5 6.9%	7 14.9%	2 9.5%	1 5.6%	2 9.5%	1 3.6%	21 13.2%	46 11.4%
	2	Count % within INDUSTRY	0 .0%	10 13.9%	2 4.3%	5 23.8%	0 .0%	0 .0%	4 14.3%	17 10.7%	38 9.4%
	3	Count % within INDUSTRY	3 7.7%	10 13.9%	7 14.9%	0 .0%	1 5.6%	1 4.8%	3 10.7%	19 11.9%	44 10.9%
	4	Count % within INDUSTRY	1 2.6%	6 8.3%	2 4.3%	1 4.8%	1 5.6%	2 9.5%	0 .0%	14 8.8%	27 6.7%
	5	Count % within INDUSTRY	14 35.9%	14 19.4%	8 17.0%	3 14.3%	5 27.8%	6 28.6%	7 25.0%	45 28.3%	102 25.2%
	6	Count % within INDUSTRY	1 2.6%	13 18.1%	10 21.3%	0 .0%	5 27.8%	1 4.8%	6 21.4%	9 5.7%	45 11.1%
	7	Count % within INDUSTRY	8 20.5%	2 2.8%	9 19.1%	6 28.6%	1 5.6%	2 9.5%	4 14.3%	14 8.8%	46 11.4%
	8	Count % within INDUSTRY	4 10.3%	11 15.3%	1 2.1%	2 9.5%	1 5.6%	5 23.8%	2 7.1%	11 6.9%	37 9.1%
	9	Count % within INDUSTRY	1 2.6%	0 .0%	0 .0%	1 4.8%	2 11.1%	1 4.8%	0 .0%	4 2.5%	9 2.2%
	10	Count % within INDUSTRY	0 .0%	1 1.4%	1 2.1%	1 4.8%	1 5.6%	1 4.8%	1 3.6%	5 3.1%	11 2.7%
Total			39 100.0%	72 100.0%	47 100.0%	21 100.0%	18 100.0%	21 100.0%	28 100.0%	159 100.0%	405 100.0%

## ISSUE - STATE/LOCAL TAXES \* INDUSTRY Crosstabulation

			INDUSTRY								Total
			CONSTRUCTION	MANUFACTURING	RETAIL	TRANS-WAREHOUSING	FINANCE-INS	PROFESSIONAL-TECHNICAL	HEALTHCARE	OTHER	
ISSUE - STATE/LOCAL TAXES	1	Count % within INDUSTRY	6 15.8%	11 16.2%	1 2.2%	0 .0%	0 .0%	3 14.3%	3 10.3%	10 6.3%	34 8.5%
	2	Count % within INDUSTRY	0 .0%	8 11.8%	4 8.7%	1 5.0%	3 15.0%	0 .0%	9 31.0%	11 6.9%	36 9.0%
	3	Count % within INDUSTRY	3 7.9%	6 8.8%	6 13.0%	1 5.0%	0 .0%	0 .0%	2 6.9%	7 4.4%	25 6.2%
	4	Count % within INDUSTRY	1 2.6%	11 16.2%	2 4.3%	1 5.0%	2 10.0%	2 9.5%	1 3.4%	6 3.8%	26 6.5%
	5	Count % within INDUSTRY	10 26.3%	13 19.1%	5 10.9%	3 15.0%	5 25.0%	7 33.3%	9 31.0%	40 25.0%	92 22.9%
	6	Count % within INDUSTRY	3 7.9%	9 13.2%	7 15.2%	1 5.0%	4 20.0%	2 9.5%	2 6.9%	12 7.5%	40 10.0%
	7	Count % within INDUSTRY	4 10.5%	2 2.9%	6 13.0%	2 10.0%	2 10.0%	4 19.0%	0 .0%	23 14.4%	43 10.7%
	8	Count % within INDUSTRY	6 15.8%	5 7.4%	9 19.6%	4 20.0%	3 15.0%	1 4.8%	1 3.4%	20 12.5%	49 12.2%
	9	Count % within INDUSTRY	4 10.5%	1 1.5%	4 8.7%	0 .0%	0 .0%	1 4.8%	1 3.4%	11 6.9%	22 5.5%
	10	Count % within INDUSTRY	1 2.6%	2 2.9%	2 4.3%	7 35.0%	1 5.0%	1 4.8%	1 3.4%	20 12.5%	35 8.7%
Total		Count % within INDUSTRY	38 100.0%	68 100.0%	46 100.0%	20 100.0%	20 100.0%	21 100.0%	29 100.0%	160 100.0%	402 100.0%